#### Sample form, not for offline completion.

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# Outstanding Agency Australia - Up to 30 Staff

Start here

Nominee's Name (Organisation or Individual)

What is your name? Or who is the best person to contact regarding this entry?

What organisation do you work for?

What is your job title?

What is your best contact phone number?

What is your email address?

ustralian Capital Territory
lew South Wales
lorthern Territory
lueensland
outh Australia
asmania
ictoria
Vestern Australia
Dutside Australia

### Eligibility

## RCSA Terms and

I have read, understood and agree to the Terms & Conditions listed under the Important Information tab <u>here</u>.

I understand that the Chair (or Deputy Chair, should a conflict of interest arise) of the relevant RCSA Region Council will review the names of entrants who have applied for the Award with the purpose of identifying any areas of concerns for further investigation.

What is the nominee's Corporate Membership number (if applicable)? (optional)

Does your agency consist of 10 - 29 FTE Staff Members?

## Demographics

What year was your agency established?

Enter the number of customer-facing employees (income producers) employed by your company

Enter the number of other employees (non-income producers) employed by your company

Enter the number of permanent vacancies filled in the year between July 2022 and June 2023 by your company

Enter the number of temporary/on-hire/contract vacancies filled in the year between July 2022 and June 2023 by your company

## Criterion 1

Before you start: Have you checked out the Guiding Principles for completing your entry?

#### Clients: 20 Points

Describe how your company consistently delivers an outstanding client experience to your clients. Please upload up to 350 three pieces of relevant evidence such as testimonials (videos are acceptable). words

# Note: Your entry should cover information relevant to the period from June 2022 to July 2023.

Any information relating to previous years may be included to demonstrate longevity of success however please ensure you distinguish what year(s) the data pertains to.

If you have any URL's to add, please add them in this answer box.

Any evidence uploaded should be both concise and easy to identify as supporting the substance of claims.

Upload evidence of outstanding client experience 1 of 3

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Upload evidence of outstanding client experience 2 of 3 (optional)



Upload evidence of outstanding client experience 3 of 3 (optional)

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#### Criterion 2

Candidates: 20 Points

Describe how your company consistently delivers an outstanding candidate experience to your candidates (including 350 on-hire employees and contractors, if applicable). Please upload up to three pieces of relevant evidence such as words testimonials (videos are acceptable).

# Note: Your entry should cover information relevant to the period from June 2022 to July 2023.

Any information relating to previous years may be included to demonstrate longevity of success however please ensure you distinguish what year(s) the data pertains to.

If you have any URL's to add, please add them in this answer box.

Any evidence uploaded should be both concise and easy to identify as supporting the substance of claims.

Upload evidence of outstanding candidate experience 1 of 3



Upload evidence of outstanding candidate experience 2 of 3 (optional)



Upload evidence of outstanding candidate experience 3 of 3 (optional)



## Criterion 3

#### **Employees: 20 Points**

Describe how your company consistently delivers an outstanding employee experience to your internal staff. Please 350 upload up to three pieces of evidence such as testimonials (videos are acceptable) words

## Note: Your entry should cover information relevant to the period from June 2022 to July 2023.

Any information relating to previous years may be included to demonstrate longevity of success however please ensure you distinguish what year(s) the data pertains to.

If you have any URL's to add, please add them in this answer box.

Any evidence uploaded should be both concise and easy to identify as supporting the substance of claims.

Upload evidence of outstanding employee experience 1 of 3



Upload evidence of outstanding employee experience 2 of 3 (optional)





## Criterion 4

#### Community: 20 Points

Describe how your company contributes to the recruitment and staffing industry, other stakeholders and the broader 350 community (eg charitable/NFP organisation, philanthropic endeavour etc). Please upload up to three pieces of relevant words evidence such as testimonials (videos are acceptable)

## Note: Your entry should cover information relevant to the period from June 2022 to July 2023.

Any information relating to previous years may be included to demonstrate longevity of success however please ensure you distinguish what year(s) the data pertains to.

If you have any URL's to add, please add them in this answer box.

Any evidence uploaded should be both concise and easy to identify as supporting the substance of claims.

Upload evidence of contributions to the community 1 of 3



Upload evidence of contributions to the community 2 of 3 (optional)



Upload evidence of contributions to the community 3 of 3 (optional)

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### Criterion 5

Financial Metrics: 20 Points

Financial information will only be requested of nominees who are shortlisted following the completion of judging for criterion 1-4.

For those shortlisted, the following information will be requested for the year 1 July 2022 to 30 June 2023:

- 1. Average number of FTE income producers/fee earners employed for the year
- 2. Average number of FTE support staff employed for the year
- 3. Total gross profit or net fee income
- 4. Management and staff expense as a % of gross profit or net fee income
- 5. Pre-tax profit
- 6. Total sales

Given the data above will be anonymised, Those shortlisted will also be asked to indicate which of the following sectors the organisation primarily operates in, to help provide a little more context on the metrics:

- Blue Collar Services
- Business and Professional Services
- Engineering and Technical Services
- Executive Services
- Health Services
- ICT Services
- Mixed Industrial & Professional

The data will be provided to Nigel Harse from <u>Staffing Industry Metrics</u> for analysis and scoring. His scores for each entry will then be added to the scores for the other 4 criterion to determine the winner and finalists.

Further information will be provided to those shortlisted.

